

SEBASTIAN AROSEMENA SPITZER
Date of Birth: 07/03/1990 | Utrecht-Netherlands | +31 620 80 7377
sarosemena90@gmail.com | www.linkedin.com/in/sebastian-spitzer



I am a determined, logical thinker engineer with expertise mainly in operations/logistics, committed to constantly add value in the processes I engage with. Upon completing my Master's degree in Technology and Operations Management, I developed skills in strategic thinking, problem solving and decision-making. I am passionate about resolving operational challenges with the use of technology, while being disciplined and creative.

EDUCATION

2021-2023	UNIVERSITY OF GRONINGEN Masters in Technology and Operations Management <ul style="list-style-type: none"><i>My Master's Thesis consisted on optimizing a Carbon Capture Utilization network towards 2030 in South-East Europe, with the ultimate aim of reaching the Paris Agreement Goal of 2015. The end products considered as the carbon utilization concept where Sustainable aviation fuel, Methanol, and Urea. Python was used as a programming language and Gurobi as a solver.</i>	GRONINGEN, NETHERLANDS
2015-2016	UNIVERSIDAD DE LIMA Licensed Industrial Engineer <ul style="list-style-type: none"><i>Graduated under the Professional Sufficiency Examination modality having given two written exams and an oral presentation.</i>	LIMA, PERU
2008-2015	UNIVERSIDAD DE LIMA Bachelor in Industrial Engineering <ul style="list-style-type: none"><i>In my Research Seminar II course, my final research paper was entitled "Preliminary study for the installation of a windmill manufacturing plant" and was highly recognized by my faculty.</i>	LIMA, PERU
1996-2007	MARKHAM COLLEGE <ul style="list-style-type: none"><i>Leading school in Peru, focused on bilingual and international education with British guidelines based on values that allow the training of high qualified young students.</i>	LIMA, PERU

PROFESSIONAL EXPERIENCE

2023 – Present	THE PARTNERSHIP FOR SUPPLY CHAIN MANAGEMENT (PFSCM) <i>Non-profit organization which develops, manages and controls sustainable and cost-effective global supply chains to improve the health and well-being of people in low- and middle-income countries through increased access to quality and affordable health products</i> Client Services & Procurement Specialist (May 2023 – Present) Specific Responsibilities: <u>Procurement and Order Administration:</u> <ul style="list-style-type: none">Ensure that all timely ordered commodities meet the funder/client's procurement and quality policy on product, availability, and other product's quality consideration.Manage the procurement and order fulfilment processes, as appropriate per project or country, including screening, developing price estimates and purchase orders.Coordinate and monitor order management with vendors, including responsiveness to quotations, and contribute to the continuous review of vendor's operational order management performance. <u>Client Relationship Management:</u> <ul style="list-style-type: none">Provide proactive customer service while acting as primary point of contact for procurement and order fulfilment, including request for quotations, with the client, principal recipients, vendors and other stakeholders.Work collaboratively with the funder/client, internal and external units, vendors, and partner organizations on procurement and order fulfilment issues.Proactively identify procurement and/or order fulfilment activities potentially impacting PFSCM's and/or the project's ability to perform its duties and advise the necessary stakeholders. <u>Administration:</u> <ul style="list-style-type: none">Maintain system-related changes required on requisitions, price quotes and/or purchase orders throughout the procurement or order fulfilment process in coordination with funder/client and/or Sourcing & Procurement, Client Services & Procurement, and Logistics Specialists.Maintain and update the ERP system at an order level to ensure internal data accuracy and external reporting are optimal.Adhere to established procurement policies and standard operating procedures, identify opportunities for continuous improvement, and provide backup coverage as needed.	UTRECHT, NETHERLANDS
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2022	<p>REMARKETED GROUP GRONINGEN, NETHERLANDS</p> <p><i>Electronic Dutch company dedicated to refurbish second-hand smartphones/tablets, giving consumer electronics a second chance while promoting the circular economy within sustainability.</i></p> <p>Repair area (Jul 2022 – Aug 2022) (Part-time during Master´s)</p> <ul style="list-style-type: none"> • Handling the repair of the devices with the use of software. The process starts with testing the different functions and components of the devices, and then, if needed, they flow to the repair section. Finally, they get tested again for double checking.
2020-2021	<p>ASOCIACIÓN ADULTO FELIZ LIMA, PERU</p> <p><i>Non-profit civil association whose mission is to contribute to the empowerment of the elderly, so that they could face this stage of their lives in a dignified, active, productive and healthy way. The association reopened after the Covid-19 pandemic.</i></p> <p>General coordinator (May 2020 – Aug 2021)</p> <ul style="list-style-type: none"> • In charge of managing the "Bitrix24" CRM used by the association, leading the strategy and communications committees.
2020-2021	<p>LOGITECH LIMA, PERU</p> <p><i>Swiss company dedicated to electronics, which manufactures and designs peripherals for personal computers, mainly mice, keyboards, speakers and headphones. It is a multi-brand company, innovating in infrared technologies, laser mouse and many more. Brand owner: Logitech, Logitech G, Jaybird, Blue and Ultimate Ears.</i></p> <p>Marketing Analyst (Oct 2020 – Mar 2021)</p> <ul style="list-style-type: none"> • In charge of collecting and analyzing prices and stocks of the most important Wholesalers and Resellers in the sector, evaluating specific details of the products in order to provide sustainable improvements. • Modify and correct sales data and parameters provided in our E-Commerce, to ensure a correct flow of information. • Update, in our database, the photographs and video presentations of our products with the highest rotation, in order to share them with the different distribution channels.
2016-2019	<p>EXPORTADORA SAFCO PERU S.A. LIMA, PERU</p> <p><i>International fruit exporting company, principally grapes, from Peru to the world. Own packing and fields.</i></p> <p>In charge of the import logistics – local purchasing – sales of materials. (All with reference to the packaging materials) (Sep 2016 – Apr 2019)</p> <ul style="list-style-type: none"> • Imports are mainly made by sea to the port of Callao, coordinating with the supplier, logistic operators, freight forwarders and customs. • The sales of materials are made to customers within the agro-industrial sector. • Direct contact with suppliers, customers, carriers, warehouses. • Support in issuing bills, letters, guides, affidavits and drawback request.
2015	<p>INTRADEVCO INDUSTRIAL S.A. LIMA, PERU</p> <p><i>Company dedicated to the manufacture and sale of personal grooming products, cleaning products and aerosols.</i></p> <p>Bleach area Manager: Lurin plant (Sep 2015 - Oct 2015)</p> <ul style="list-style-type: none"> • Increase the yields of the production lines. • Identify the machine that generates the bottleneck and find solutions using the right decisions. • Perform the different types of maintenance required for the production machines. <p><i>Achievement: Increase in 30% of the performance of the bleach packaging lines.</i></p> <p>Production practitioner: Chorrillos plant (Jan 2015 – Aug 2015)</p> <ul style="list-style-type: none"> • Verification of the set-up time, operation and clearing of the different productive areas in order to be properly filled in the ERP SAP. • Notification of production parts in the area of "waxes and bitumens". <p><i>Achievement: Increase in 120% in the production of the plastics area, transforming certain dead times in times of operation.</i></p>
2010–2011	<p>COTTON KNIT S.A.C. LIMA, PERU</p> <p><i>Company dedicated to the manufacture and export of textile products. The following brands are mainly made: Armani Exchange, Burberry, Lacoste.</i></p> <p>Quality Assurance Practitioner (Dec 2010-Mar 2011)</p> <ul style="list-style-type: none"> • Support in carrying out tests to the raw thread, considering the different restrictions depending on the brand.

COURSES

2019-2019	German Language Course – VOLKSHOCHSCHULE (Sep 2019-Nov 2019)	BERLIN, GERMANY
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LANGUAGES | TOOLS

Languages: Spanish (Native) | English (Bilingual)
Basic: SAP, Minitab, Arena
Intermediate: Excel, Python Programming Language, Plant Simulation, Visio, AutoCAD
Advanced: ERP NISIRA

OTHERS

Nationalities: Peruvian | German
Hobbies: Gym | Salsa dancing | Jogging | Boxing | Musical improvisation

REFERENCES

Eudes Cartagena: General administrator of group SAFCO Peru | ecartagena@safcooperu.com
Franz Hudtwalcker: Operations and plant manager of group SAFCO Peru | franzhr@gmail.com
Gerardo Ferrer: Teacher of Engineering and Business school of Universidad de Lima | jerryferrer@gmail.com